Segregated Funds

Segregated Fund Advantages

In addition to the opportunity to participate in investment gains like mutual funds, segregated funds also offer a host of additional benefits:

- Puts some Principal Protection in Place Death Benefit Guarantee & Maturity Guarantee (downside protection)
- Investment Managers have more skin in the game because they are on the hook for these guarantees - Investments within an insurance contract
- Locks in 75% or 100% value of original contract amount with death benefit guarantees and future market increase resets - you choose %
- Liquidity and Flexibility
- Estate Planning incorporated
- Annuity settlement options
- Bypasses Probate & Estate administration fees
- No Legal Fees or Accounting Fees
- No Executor Fees
- Potential Creditor Protection
- Discreet & Quick payments to beneficiaries
- Confidential (Wills are public Segregated Funds are not) Private Wealth Transfer
- Contingent beneficiaries
- Opportunity to structure payouts similar to trusts



AT A GLANCE

Segregated Funds vs. Mutual Funds

<u>Royal Bank link</u>

WHAT

What is a segregated fund?

Equitable YouTube Link

Segregated Funds - are like mutual funds but with some protection and additional advantages in place. Investments within an insurance contract. Some examples of Segregated Funds I deal with



A COUPLE OF THINGS TO NOTE :

* I never set up my clients with DSC (deferred sales charge) or LL (low load). I set my clients up with 0% FEL (front end load) I don't believe in holding my clients captive or charging additional fees. This means that your funds are fully accessible at anytime without cost.

* I have found that segregated funds are very comparable and sometimes offer even lower than mutual fund MERs (management expense ratios).

* You will get a choice of 75/75, 75/100 or 100/100 for maturity and death benefit guarantees.

* I am not a captive planner which means I work with a host of various investment companies like a broker.